

CANYON RIDGE FINANCING INFORMATION

Bank Information:

For your convenience we have included financing options in this Declaration Packet. There is information on three banks,

- 1. Los Alamos National Bank
- 2. 1st SouthWest Bank
- 3. US Bank

Land Contract Information:

We have also included information on a Canyon Ridge thirty month land contract, at 6% interest, amortized over thirty years if you prefer to use this for initial financing.



LOT FINANCING FOR CANYON RIDGE

TERMS

- 1. Down payment 25% of purchase price
- 2. 15 year amortization

RATES

- 1. Loan Fee of 1% of amount financed
- **2.** Wall Street Journal Prime + 1.5% with a floor of 6.5%, adjusts daily
- **3.** Three year fixed rate at 7%. Then variable every three years at Federal Home Loan Bank three year amortizing rate + 3.5% with a floor of 6.5%
- **4.** Five year fixed rate at 7.5%. Then variable every five years at Federal Home Loan Bank five year amortizing rate + 3.5% with a floor of 6.5%
- **5.** The rate on all loans will be reduced by .25% with an automatic debit from a 1st Southwest Bank account.
- **6.** 50% credit for paid loan fees will be given on a construction loan with us within the first three years after lot financing.

Contact: Marion Francis Jr - Commercial Banker/Vice President 970-731-6954



LOT FINANCING FOR CANYON RIDGE

DOCUMENTATION - All loans require the following:

- 1. Appraisal
- 2. Title Insurance
- 3. Title Company Closing
- **4.** Survey Information. Ideally obtained from a copy of the development survey.

APPLICATION - All loan applicants will need to submit:

- 1. Standard 1003 Real Estate Application (copy attached)
- 2. 3 years of Personal Tax Returns/Last 2 months paystubs (if applicable)
- 3. Business and Partnership Tax Returns, Financial Statements and Profit and Loss Statements if the applicants are self employed or if the business or partnerships make up a significant portion of the applicants income and/or net worth
- 4. Verification of significant assets

OTHER PRODUCTS

- 1. 1ST Southwest Bank also has a complete product line of construction and mortgage loans
- 2. The Bank offers personal and business checking accounts, savings and money market accounts and certificates of deposits with competitive rates

Pagosa Springs, Colorado • 249 Navajo Trail Drive, PO Box 1447 • 81147 • 970-731-1300 fax: 970-731-3030

Uniform Residential Loan Application

This application is designed to be completed by the applicant(s) with the Lender's assistance. Applicants should complete this form as "Borrower" or "Co-Borrower", as applicable. Co-Borrower information must also be provided (and the appropriate box checked) when 🗌 the income or assets of a person other than the "Borrower" (including the Borrower's spouse) will be used as a basis for loan qualification or 🖂 the income or assets of the Borrower's spouse or other person who has community property rights pursuant to state law will not be used as a basis for loan qualification, but his or her liabilities must be considered because the spouse or other person has community property rights pursuant to applicable law and Borrower resides in a community property state, the security property is located in a community property state, or the Borrower is relying on other property located in a community property state as a basis for repayment of the loan. If this Is an application for Joint credit, Borrower and Co-Borrower each agree that we intend to apply for joint credit (sign below): Borrower Co-Borrower I. TYPE OF MORTGAGE AND TERMS OF LOAN Agency Case Number Lender Case Number Mortgage □va Conventional Other (explain): Applied for: USDA/Rural ☐ FHA Housing Service Amount Interest Rate No. of Months Amortization Type: ☐ Fixed Rate Other (explain): ☐ GPM ARM (type): II. PROPERTY INFORMATION AND PURPOSE OF LOAN Subject Property Address (street, city, state, & ZIP) No. of Units Legal Description of Subject Property (attach description if necessary) Year Built Purpose of Loan ☐ Purchase Construction Other (explain): Property will be: Refinance Construction-Permanent Primary Residence Secondary Residence Investment Complete this line if construction or construction-permanent loan. Year Lot Acquired Orlginal Cost (a) Present Value of Lot Amount Existing Liens (b) Cost of Improvements Total (a+b) \$ S Complete this line if this is a refinance loan. Year Original Cost **Amount Existing Llens** Purpose of Refinance Describe Improvements made to be made Acquired Cost: \$ Title will be held in what Name(s) Manner in which Title will be held Estate will be held in: Fee Simple Leasehold (show expiration date) Source of Down Payment, Settlement Charges and/or Subordinate Financing (explain) **III. BORROWER INFORMATION** Borrower Co-Borrower Borrower's Name (include Jr. or Sr. if applicable) Co-Borrower's Name (include Jr. or Sr. if applicable) Social Security Number Home Phone (incl. area code) DOB (mm/dd/yyyy) Yrs. School Social Security Number Home Phone (incl. area code) DOB (mm/dd/yyyy) Yrs. School Dependents (not listed by Co-Borrower) Dependents (not listed by Married (includes registered domestic partners) Married (includes registered domestic partners) Unmarried (includes single, divorced, widowed) No. Unmarried (includes single, divorced, widowed) No. Separated Ages Separated | Ages Present Address (street, city, state, ZIP) Own Rent No. Yrs. Present Address (street, city, state, ZIP) Own Rent No. Yrs. Mailing Address, if different from Present Address Mailing Address, if different from Present Address If residing at present address for less than two years, complete the following: Former Address (street, city, state, ZIP) Own Rent No. Yrs. Former Address (street, city, state, ZIP) Own Rent No. Yrs. Former Address (street, city, state, ZIP) No. Yrs. Own Rent ☐Own ☐ Reπt Former Address (street, city, state, ZIP) No. Yrs.

Borrower

Co-Borrower

Page 1 of 5

Freddie Mac Form 65 07/05

Fannie Mae Form 1003 07/05

CALYX Form Loanapp1.frm 09/05

	Borrower		IV. EN	MPLOYMENT.	INFORMA	ATION	Co-Bo	rrower		
Name & Address of Employer Self		Self Employed Y		Yrs. on this job N		Name & Address of Employer		elf Employed	Yrs. on this job	
			Yrs. em line of v	nployed in this work/profession	n				Yrs. employed in ti line of work/profes	
Position/Title/Type of Business Business		Phone (Incl. area code)		Positio	n/Title/Type of Business		Business	Phone (incl. area con		
Warrata and L	GIST WATER TO THE TOTAL TO THE T	1								
Name & Address of	rent position for less	s than two yea	rs or if cu	rrently emplo	yed in m	ore than one position, c	omplete t	he following		
THE CONTROL OF	Cimployer US	elf Employed	Dates (f	rom-to)	Name &	& Address of Employer		If Employed	Dales (from-to)	
			Monthly S	Income				×	Monthly Income	
Position/Title/Type of	of Business	Business	Phone (inc	cl. area code)	Position	/Title/Type of Business	-	Business	Phone (incl. area cod	
Name & Address of	Employer Se	elf Employed	Dates (fr	rom-to)	Name &	Address of Employer		<u> </u>	Patro #	
							Self Employed		Dates (from-to)	
			Monthly I	Income					Monthly income	
Position/Title/Type o	f Business	Business F	hone (incl	l. area code)	Position	/Title/Type of Business		Business I	Shore (incl.	
) E mevasor	7750 0 00011000		Dusitiess I	hone (incl. area cod	
Name & Address of Employer Self Employed			Dates (from-to)		Name & Address of Employer		Self Employed		Dates (from-to)	
			Monthly Ir S	ncome					Monthly Income	
Position/Title/Type of	Business	Business P	hone (incl.	area code)	Position/	Title/Type of Business		Business P	hone (incl. area code	
lame & Address of E	mployer Self	Employed	Dates (fro	m-to)	Name & /	Address of Employer	Self	Employed	Dates (from-to)	
	ar-		Monthly In S						Monthly Income	
osition/Title/Type of E	dusiness	Business Pr	none (incl.	area code)	Position/T	Title/Type of Business			none (incl. area code	
	V. MON	THLY INCOM	E AND CO	MRINED HOL	ISING EV	PENSE INFORMATION				
Gross	Was and a second	T		I I	OGING EX	Combined Monthly				
Monthly Income se Empl. Income*	Borrower S	S Co-Box	rower	Total S	al .	Housing Expense	Present		Proposed	
ertime						First Mortgage (P&I)	3		s	
nuses						Other Financing (P&I)			3	
mmissions						Hazard Insurance				
ildends/interest						Real Estate Taxes				
t Rental Income						Mortgage Insurance				
Per (before completing, the notice in "describe						Homeowner Assn. Dues				
r income," below)						Other:				
al	S	s		\$		Total	\$		S	
• Calf Employed D		mired to provi	de addition	nal documenta	tion such	as tax returns and finance	cial statem	ents.		
Self Employed B scribe Other Income	Notice: Alimo	ny child sunne	wt or con-			ne need not be revealed ave it considered for rep				
Self Employed B cribe Other Income	Notice: Alimo	ny child sunne	wt or con-			W - CC			Monthly Amount	
cribe Other Income	Notice: Alimo	ny child sunne	wt or con-			W - CC			Monthly Amount	
cribe Other Income	Notice: Alimo	ny child sunne	wt or con-			W - CC		oan.		

Description ASSETS		sh or ket Value	Liabilities	and Pledged Assets	. List the creditor's	name, address	pleted and accoun	Jointle t numbe	r for all outstand			
Cash deposit toward purchase held by:	s		debts, inclu	Liabilities and Pledged Assets. List the creditor's name, address and account number for all outstand debts, including automobile loans, revolving charge accounts, real estate loans, alimony, child suppostock pledges, etc. Use continuation sheet, if necessary. Indicate by (*) those liabilities which will be satisfied upon sale of real estate owned or upon refinancing of the subject property.								
				LIABILITIES	3		Monthly Payment & Unp Months Left to Pay					
List checking and savings account			Name and	address of Compa	ny	\$ Paymen		S				
Name and address of Bank, S&L, or C	Credit Unio	п										
Acct. no.	s		Acct. no.	address of Compa	nv	\$ Paymen	t/Months	s				
Name and address of Bank, S&L, or C	A STATE OF THE PARTY OF THE PAR	n	_		,	\$ 7 Bymon						
								İ				
O <u>*</u>)												
			Acct. no. Name and	address of Compar	ny	\$ Paymen	VMonths .	s	s			
Acct. no. Name and address of Bank, S&L, or C	\$		_		•			ļ ·				
Maine and address of balls, S&L, Of C	reall Onioi	1	-									
								1				
			Name and	address of Compar	1V	\$ Paymen	t/Months	s				
Acct. no.	S				•	,		1				
Stocks & Bonds (Company name/number description)	\$											
			Acct. no.	address of Compar	ıv	\$ Payment	/Months	S				
Life insurance net cash value	S		_		•	o i ayınısını		1				
Face amount: S	-		k .									
Subtotal Liquid Assets	s		Acct. no.			_			14			
Real estate owned (enter market value from schedule of real estate owned)	S	****		Name and address of Company				s				
Vested interest in retirement fund	S	-100-5500				į.		l				
Net worth of business(es) owned (attach financial statement)	\$		Acct. no.									
Automobiles owned (make and year)	S		Alimony/Ch	niid Support/Separa	s	s		920				
		÷	Maintenand	ce Payments Owed	to:							
Other Assets (itemize)	\$		Job-Relate	d Expense (child ca	re, union dues, et	c.) \$						
			Total Mont	thly Paymente		\$		1				
Total Assets a.	s		Net Worth					5				
Schedule of Real Estate Owned (if addi		erties are o	(a minus b)			Total Liab						
Property Address (enter S if sold, PS if	pending	Type of		Amount of	Gross	Mortgage	Insura Mainter		l Net			
sale or R if rental being held for income	*)	Property	Market Value	Mortgages & Liens	s Rental Income	Payments	Taxes &		Rental Incom			
	s		s	s	s	s	s		s			
		-										
Market and Market Market and American		Totals	\$	s s			ss					
ist any additional names under which i Allernate Name	credit has	previously b	een received an Creditor Name	d indicate appropri	ate creditor name		number(s					
			Ciedifol Mailig			,	ACCOUNT INL	JI DEL				

VI. ASSETS AND LIABILITIES

VII. DETAILS OF	TRANSACT	TION			VIII. DECLARATION	Je					
a. Purchase price		S	I If you answe	r "Yes" to any ques		10	Borro	211101	les na	rrower	
b. Alterations, improvements,	renairs		please use c	ontinuation sheet f	or explanation.		Yes				
c. Land (if acquired separately	The second second		a. Are there any outstanding judgments against you?					No	Yes	No	
d. Refinance (incl. debts to be			b. Have you been declared bankrupt within the past 7 years?								
e. Estimated prepaid items	paid oil)				sed upon or given title or deed is	n lieu thereof					
f. Estimated closing costs			in the last	•							
				party to a lawsuit?							
g. PMI, MIP, Funding Fee					peen obligated on any loan which						
h. Discount (if Borrower will pa			/This would incl	e, transier of title in li ude such loans as hor	eu of foreclosure, or judgment?	an improvement		- 0			
i. Total costs (add items a thro	ough h)		loans, education	nal loans, manufacture	ne morigage loans, SBA loans, hom ad (mobile) home loans, any mon	igage, financial			1		
J. Subordinate financing			address of Lend	er, FHA or VA case nu	f "Yes," provide details, including d mber, if any, and reasons for the act	ate, name and ion.)					
k. Borrower's closing costs pal	d by Seller		f. Are you pre	esently delinquent or	in default on any Federal debt	or any other					
 Other Credits (explain) 			loan, mortg	age, financial obliga	ition, bond, or loan guarantee?			- 8			
	- 1				n the preceding question.			_		_	
	1				iy, child support, or separate ma	aintenance?	\vdash	밁	닏	\sqcup	
	U		Is any part of the down payment borrowed? Are you a co-maker or endorser on a note?				\vdash	뵚	님	님	
	- 1						Ш	니		Ш	
	K		j. Are you a L	25							
				ermanent resident a							
m. Loan amount (exclude PMI, I	MIP,		i. Do you into	end to occupy the p plete question m belov	property as your primary resid	dence?	Ш	\sqcup			
Funding Fee financed)					v. erest in a property in the last thr	ee veare?	\Box	\neg	_		
n. PMI, MIP, Funding Fee finan	ced				u own-principal residence (PR),			-	ш	ш :	
o. Loan amount (add m & n)					tment property (IP)?						
p. Cash from/to Borrower (subti	ract j, k, I &		(2) How did you hold title to the home-solely by yourself (S),								
o trom i)	o from i)				, or jointly with another person (O)?						
IX. ACKNOWLEDGEMENT AND AGREEMENT											
or not the loan is approved; (7) the Let I am obligated to amend and/or supp Loan; (8) in the event that my payme have relating to such delinquency, rep account may be transferred with such tion or warranty, express or implied, to my "electronic signature," as those to confaining a facsimile of my signature	inte on the Loan fort my name an notice as may to me regarding to arms are define	rmation provided in the become delinquent, of account information be required by law; (1) the property or the conditionable federal in applicable federal	the Lender, its si to one or more c o) neither Lender dition or value of	any of the material fa ervicers, successors, onsumer credit repor nor its agents, broke the property; and (1)	acts that I have represented here, or assigns may, in addition to a filing agencles; (9) ownership of the irs, insurers, servicers, successor (1) my transmission of this applica- and video recardings) are my	ein should chainy other rights e Loan and/or is or assigns hitlon as an "ele	nge pr and re admin as ma ctronic	ior to emedi istration de an	closing ies that on of the y repres d" conta	of the it may Loan senta-	
Acknowledgement, Each of the unde in this application or obtain any Information reporting agency. Right to Receive Copy of Appraisa	ersigned hereby mation or data r	ecknowledges that a relating to the Loan, t	ny owner of the l or any legitimate	oan, its servicers, s purpose through ar	uccessors and assigns, may ver ny source, including a source na	ify or reverify a amed in this ap	any info oplicati	ormat ion or	ion cons a cons	umer	
or I/we withdraw this application.	ss Lender has p	mvided. Lender mus	t hear from me/u	s no later than 90 da	ys after Lender notifies me/us at	out the action	taken	on th	is applic	ender ation,	
Borrower's Signature Date X				Co-Borrower's S			Date				
The fellowing information in	X. INFO	RMATION FOR	GOVERNME	NT MONITORIN	IG PURPOSES						
The following information is request- opportunity, fair housing and home month of the basis of may check more than one designation observation and surname if you have material to assure that the disclosure	if this information. If you do no made this app	stre laws. Fou are in on, or on whether you of furnish ethnicity, ra plication in person. If uirements to which t	not required to it i choose to furni ce, or sex, unde i vou do not wish	shit. If you furnish to Federal regulation	on, but are encouraged to do so the information, please provide s, this lender is required to note	both ethnicity	on on	that a ace. I the ba	Lender For race	r may e, you	
BORROWER	to furnish this	information			l do not wish to furnish this						
Ethnicity: Hispanic or I	Latino	Not Hispanic or La	itino	Ethnicity:	Hispanic or Latino	Not Hispan	nic or i	Latino)		
Race: American Ind Alaska Nativ			ick or ican American	Race:	-	Asian		Black	_		
Native Hawa Other Pacific	ilan or Stander] White				White				,	
Sex: Female	15	Male		Sex:	☐ Female [Male				_	
To be Completed by Interviewer This application was taken by:	Interviewer's N	lame (print or type)			Name and Address of Interview First SouthWest Bank		rer				
Face-to-face interview Mail	Interviewer's S	lignature		Date	249 Navajo Trail Drive	4447					
Telephone Internet	Interviewer's P	hane Number (incl.	area code)		Pagosa Springs, CO 8' (P) 970-731-1300 (F) 970-731-3080	1147					
serie Man Form 1002 07/05					1. / 0 / 0 / 0 / 0 / 0 / 0 / 0 / 0 / 0 /						

CERTIFICATION AND AUTHORIZATION

Applicant: Lender:	FIRST SOUTHWEST BANK PAGOSA SPRINGS WEST BRANCH
	249 NAVAJO TRAIL DRIVE PAGOSA SPRINGS CO 81147
	TAGODA SI KINGO CO VITTI
CERTIFICATION	
To First Southwest Bank ("Lender"):	
 Applicant (and co-applicant if applicable), from Lender. In applying for the loan, Applicant provided to Len requested loan, such as the amount and source of any down liabilities. Applicant certifies that all of the information in misrepresentations to Lender, nor did Applicant omit any important. 	payment, income information, and assets and is true and complete. Applicant made no
Applicant understands and agrees that Lender may verify an Applicant's application, including, but without limitation, verify information provided.	
 Applicant fully understands that it is a Federal crime punishable make any false statements when applying for this loan, as app States Code, Section 1014. 	
AUTHORIZATION TO RELEASE	INFORMATION
To Whom It May Concern:	
 Applicant has applied for a loan from First Southwest Bank (" Lender, any insurer of the loan and any collateral title insurer may either before or after the loan is closed. 	
 Applicant authorizes you to provide to Lender, to any investor to any insurer of the loan any and all information and documentation include, but is not limited to, income; bank, money market, and copies of income tax returns. 	n that they may request. Such information may
3. Lender, any investor that purchases the loan, and any insu- authorization to any person or company named in the loan applica	•
4. A copy of this authorization may be accepted as an original.	
Your prompt reply to First Southwest Bank, to any investor that loan is appreciated.	nt purchases the loan, and to any insurer of the
AUTHORIZATION TO FILE FINANC	ING STATEMENT
Applicant hereby authorizes Lender to file the appropriate Financing executing a security agreement, pledge, or control agreement:	Statements for the following collateral prior to
The second secon	100 mm - 100
APPLICANT:	

X____Co-Applicant

Date

Date

X_____Applicant



Smart Banking.

Canyon Ranch Subdivision

Los Alamos National Bank (LANB) is offering attractive financing for purchases made in the Canyon Ranch Subdivision. LANB has developed a special loan package to include your lot purchase loan, construction loan, and permanent financing. Please note that standard cap rates and floor rates minus .25% apply to all offers.

If you plan to build on your lot within 24 months, we offer the following terms:

LANB will finance your lot for a twenty-four month term (interest due quarterly) as a fixed rate loan equal to the Wall Street Journal (WSJ) prime interest rate. A one-percent (1.00%) loan origination fee will be charged on your loan. This can be applied toward the 1.00% loan origination fee for the LANB construction loan. We will finance up to 90% of the appraised value or purchase price of the lot (whichever is less). You may convert your twenty-four month loan to a construction loan when you are ready to build.

If you plan to hold the lot for future building or as an investment, we offer the following terms:

LANB will finance the lot for up to a twenty-year term as a variable rate loan tied to the WSJ prime interest rate. A one-percent (1.00%) loan origination fee will be charged on your loan. This can be applied toward the 1.00% loan origination fee for the LANB construction loan. We will finance up to 90.00% of the appraised value or the purchase price of the lot (whichever is less).

Once you decide to construct your residence, we offer the following terms:

LANB offers construction loan financing at a rate of 6.00% for twelve months with a one year renewal option (the rate adjusts annually). We finance the lesser of 90% of cost or 90% of the completed properties appraised value, with a one-percent origination fee (1%) minus any credit from the lot financing. LANB has a variety of permanent jumbo mortgage options including 3/1, 5/1 or 7/1 ARM's which can range in rate from 6.25% to 7.00% with zero points (APR range of 5.457% to 6.144%). This financing is available up to 90% of the appraised value of the property. There are also fixed rate mortgages available for loan amounts less than \$417,000.00. Due to volatility of rates for this product please call for more information. Special rates and terms are available for projects that meet out green building certifications.

All LANB cap rates and floor rates minus .25% apply. Additional fees include but are not limited to a document preparation fee, title search or policy fee, the title company's closing fee, an appraisal fee and the mortgage filing fee. An itemized estimate of closing costs will be provided to you within three days of our receipt of your application.

LANB loan officers will be happy to provide further details on any of the special financing we have to offer. Please call 1-800-525-9634 or (505) 662-5171 to schedule an appointment with Ryan Tatro for further information or for a loan interview.

Loan commitments are analyzed on an individual basis and all commitments are subject to the borrower's financial condition and credit history. The rate and terms are subject to change, so please check with a lender for current rates and terms. This commitment will expire on April 30, 2009.

| see lanb@lanb.com | see www.lanb.com

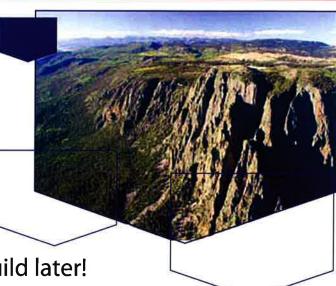
201 Griffin Street
Sente Fe, NM 87501
Telephone 505,954,5400

2009 Galisteo Street Santa Fe, NM 87505

1200 Trinity Drive P. O. Box 60 Los Alamos, NM 87544 505.662.5171 77 Rover Boulevard White Rock, NM 87544 505.672.3853 505.672.9128



The U.S. Bank Home Mortgage Vacant Lot Loan



Purchase your property now and build later!

- Borrow up to \$600,000 on Purchases
- Residential Lots and Acreage Parcels
- Up to 10 Acre Properties (up to 20 acres if typical for area and supported with appraisal comparables of similar acreage)
- Two Months Cash Reserves Required After Closing (may use gift)
- A 3% Contribution is Allowable by Interested Parties (lesser of sales price or appraised value)
- No Prepayment Penalty
- Mortgage Insurance is Waived at No Charge
- Rate and Term Refinances Borrow up to \$500,000

Call Tim at US Bank Home Mortgage TODAY, for more details!

Timothy C. Roach

Lot, Construction & Mortgage Loan Officer Office: 303-670-6030 Cell: 303-517-1690

timothy.roach@usbank.com mtg.usbank.com/timothy_roach



usbankhomemortgage.com

